



January 6, 2014

Wilson K-8 School  
Copper State Communications

ATTN: **Scott Kerbaugh**, Structured Cabling Manager  
CC: **Mike Wilson**, Sales Engineer & **Kirk Rysdam**, Senior Installation Technician

Gentlemen,

My staff and I wanted to document our genuine appreciation for your successful efforts on the Wilson K-8 School Structured (re)Cabling project this past summer.

With the school start date in the fall already established combined with the delayed project commencement at the beginning of summer made for an almost impossible timeline to complete the project on time. However, Copper State Communications came through for the district - **again!**

Copper State's ability to continually adjust your schedule to work with the General Contractor, perform around other trades and your focus on the quality of workmanship is outdone only by the character of your personnel which successfully tackled this critical project.

Knowing exactly what stage the project was in through your frequent progress updates helped my staff and I "be in the know" from start to completion. Additionally, the ability to easily be in contact with all Copper State personnel involved (Crew Lead Kirk, Engineer Mike and even Sales Manager Scott) via phone or email put any concerns we had at ease. We felt as though we were all on the same team, pursuing the same goal.

When presented with the second structured cabling challenge in as many years, we did not hesitate to engage Copper State - and they exceeded our expectations.

Mike, Kirk and Scott - thanks for managing everything – especially the little things when they came up. We've always said that we recommend Copper State to anyone, and here is the letter back that claim up.

I look forward to working with the Copper State team on more projects in the future!

Regards,

A handwritten signature in black ink, appearing to read "Steve Frost", is written over a horizontal line.

Steve Frost  
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